



*Innovative Automation Solutions / Exceptional Customer Service*

To Power/mation customers and supplier partners:

Several state governments have declared that all businesses considered “Non-essential” must immediately shut down.

**Power/mation is deemed an essential and life-sustaining business and we will continue to operate at full capacity. While we are doing everything possible to ensure the safety of our employees and their families during this challenging time, we remain dedicated to servicing you, our customers.**

Our mission has been, and will continue to be, to “provide innovative automation solutions with exceptional customer service.” While businesses across America are facing new challenges in the ways we operate, it has not and will not change the way we serve you.

Our continuing efforts:

- Our shipping and warehouse functions in Saint Paul, MN, Pewaukee, WI, Bismarck, ND and Green Bay, WI are still operating as normal.
- Power/mation Solutions Group is here to augment your team as it relates to assembly of components and utilizing our partners to service you.
- Our recently increased inventory levels are readily available to help serve your needs.
- Our Inside Sales team is fully available to answer your calls and respond to your emails.
- Our Account Representatives and Business Development team is available to help you solve advanced applications and identify solutions via phone, email and Webex.
- Regional Vice Presidents will be working with Inside Sales, Account Representatives and Business Development Managers to ensure that customers’ needs are met as efficiently as possible. They will also be available to discuss any additional business concerns that customers may have.
- Our teams are equipped with virtual conferencing technology that will enable us to communicate with you via Webex or Microsoft Teams in order to video conference, help troubleshoot situations, demonstrate products and more.
- We will do our best to provide you with updates regarding your current orders and any impacts experienced as a result of changes at our supplier partners and their supply chains.
- Our team is fully committed to providing you with the same levels of service you have come to expect from the Power/mation team.

In this unprecedented time of great uncertainty and economic upheaval, we stand ready to play our part to keep the United States and its key industries moving forward by helping you manufacture the critical products and machines necessary to sustain us all.

Sincerely,

Jeff Kubsch  
Interim President and CFO, Power/mation

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Saint Paul, MN • Pewaukee, WI • Wood Dale, IL • Green Bay, WI • Appleton, WI • Bismarck, ND