

TECHNICAL SALES ASSOCIATE

COMPANY HISTORY

Power/mation is a nationally recognized distributor specializing in advanced automation hardware and software products. We help our customers improve their manufacturing processes by assisting them in the application of unique automation solutions in the following technology areas: motion control, logic control, software, sensors, vision, safety, power transmission, panel components and services.

Power/mation began in 1961 and has grown to locations within Minnesota, Wisconsin, Illinois, Iowa, Nebraska and the Dakotas. For more information, please visit our web site at www.powermation.com.

DUTIES

Individuals in the Technical Sales Associate (technical sales trainee) role are viewed as Power/mation's bench for potential future technical sales engineers. The Technical Sales Associate is responsible to learn about our business, grow their knowledge of our products and technologies, and develop and demonstrate their technical sales and customer support abilities. Training begins in our inside sales department assisting customers with their industrial product selections and problem solving, provide quotations, order entry and expediting orders, and proactive sales and marketing to build and grow business at a profitable margin. Continual learning of high tech automation technology and the application of products is offered regularly.

QUALIFICATIONS

Engineering/Technical degree related to mechanical, electrical, science, factory automation and/or equivalent technical experience. Previous consulting, sales or customer service experience desirable. Must be a motivated, high energy "people" person with excellent communication, customer relations and sales skills to establish customer relationships in a sales environment. Strong technical problem solving capabilities and the ability to handle multiple changing priorities required.

BENEFITS

Medical and dental plan, life insurance, long term disability, health and dependent care reimbursement accounts, 401k with company match feature, discretionary profit sharing plan, educational assistance, paid time off, paid holidays including birthday and service anniversary.

LOCATIONS

Inquire about current openings in **ST PAUL, MN, PEWAUKEE, WI AND IOWA and NEBRASKA.**

Qualified individuals may send their cover letters and resumes to mary.ringhofer@powermation.com



Providing innovative automation solutions with exceptional customer service.